## **MLS Area KL**

## **Residential Statistics**

| N - | T'11               |
|-----|--------------------|
|     | Independence Title |

## September 2021

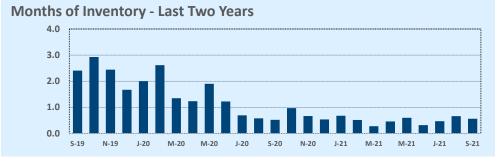
| Listings            | This Month   |             |         | Year-to-Date |              |        |  |
|---------------------|--------------|-------------|---------|--------------|--------------|--------|--|
|                     | Sep 2021     | Sep 2020    | Change  | 2021         | 2020         | Change |  |
| Single Family Sales | 64           | 44          | +45.5%  | 383          | 377          | +1.6%  |  |
| Condo/TH Sales      |              |             |         | 1            |              |        |  |
| Total Sales         | 64           | 44          | +45.5%  | 384          | 377          | +1.9%  |  |
| New Homes Only      |              | 2           |         | 4            | 9            | -55.6% |  |
| Resale Only         | 64           | 42          | +52.4%  | 380          | 368          | +3.3%  |  |
| Sales Volume        | \$14,928,310 | \$9,148,799 | +63.2%  | \$90,450,616 | \$72,265,917 | +25.2% |  |
| New Listings        | 75           | 31          | +141.9% | 481          | 414          | +16.2% |  |
| Pending             | 48           | 25          | +92.0%  | 67           | 382          | -82.5% |  |
| Withdrawn           | 5            | 5           |         | 21           | 52           | -59.6% |  |
| Expired             | 1            | 1           |         | 6            | 14           | -57.1% |  |
| Months of Inventory | 0.6          | 0.5         | +7.6%   | N/A          | N/A          |        |  |

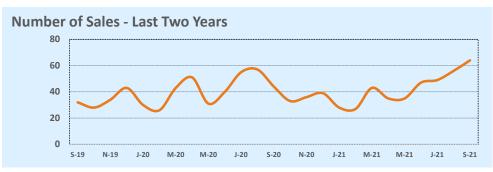
| Duice Denge          | This Month |       |     | Year-to-Date |       |     |  |
|----------------------|------------|-------|-----|--------------|-------|-----|--|
| Price Range          | New        | Sales | DOM | New          | Sales | DOM |  |
| \$149,999 or under   | 12         | 13    | 18  | 91           | 77    | 11  |  |
| \$150,000- \$199,999 | 18         | 16    | 4   | 125          | 97    | 6   |  |
| \$200,000- \$249,999 | 20         | 9     | 4   | 99           | 83    | 6   |  |
| \$250,000- \$299,999 | 8          | 13    | 15  | 65           | 54    | 10  |  |
| \$300,000- \$349,999 | 7          | 5     | 24  | 37           | 26    | 13  |  |
| \$350,000- \$399,999 | 2          | 2     | 11  | 19           | 16    | 29  |  |
| \$400,000- \$449,999 | 1          | 4     | 15  | 8            | 8     | 13  |  |
| \$450,000- \$499,999 | 1          | 1     | 35  | 8            | 9     | 37  |  |
| \$500,000- \$549,999 | 1          | 1     | 10  | 2            | 2     | 85  |  |
| \$550,000- \$599,999 |            |       |     | 7            |       |     |  |
| \$600,000- \$699,999 | 1          |       |     | 5            | 6     | 33  |  |
| \$700,000- \$799,999 | 2          |       |     | 6            | 3     | 30  |  |
| \$800,000- \$899,999 | 1          |       |     | 2            | 2     | 43  |  |
| \$900,000- \$999,999 |            |       |     | 2            |       |     |  |
| \$1M - \$1.99M       |            |       |     | 3            | 1     | 35  |  |
| \$2M - \$2.99M       | 1          |       |     | 2            |       |     |  |
| \$3M+                |            |       |     |              |       |     |  |
| Totals               | 75         | 64    | 12  | 481          | 384   | 11  |  |

| 0                    | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
| Average              | Sep 2021   | Sep 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$231,364  | \$208,358 | +11.0% | \$232,048    | \$193,371 | +20.0% |
| List Price/SqFt      | \$115      | \$102     | +13.3% | \$114        | \$95      | +20.4% |
| Sold Price           | \$233,255  | \$207,927 | +12.2% | \$235,548    | \$191,687 | +22.9% |
| Sold Price/SqFt      | \$117      | \$102     | +14.7% | \$116        | \$94      | +23.5% |
| Sold Price / Orig LP | 101.0%     | 100.6%    | +0.4%  | 102.3%       | 98.5%     | +3.9%  |
| Days on Market       | 12         | 24        | -49.8% | 11           | 35        | -67.5% |

| Median               | This Month |           |        | Year-to-Date |           |        |
|----------------------|------------|-----------|--------|--------------|-----------|--------|
|                      | Sep 2021   | Sep 2020  | Change | 2021         | 2020      | Change |
| List Price           | \$207,500  | \$182,445 | +13.7% | \$202,250    | \$170,000 | +19.0% |
| List Price/SqFt      | \$110      | \$91      | +21.4% | \$109        | \$90      | +21.0% |
| Sold Price           | \$219,125  | \$183,450 | +19.4% | \$209,050    | \$170,000 | +23.0% |
| Sold Price/SqFt      | \$113      | \$91      | +24.2% | \$111        | \$90      | +24.2% |
| Sold Price / Orig LP | 101.5%     | 100.0%    | +1.5%  | 102.0%       | 100.0%    | +2.0%  |
| Days on Market       | 5          | 6         | -16.7% | 5            | 15        | -66.7% |







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